



Job Posting

Chief Development Officer

The Organization

For two decades, North Lawndale Employment Network (NLEN) has served residents of Chicago's North Lawndale and nearby West Side communities, delivering employment services to those with significant barriers. Since our founding in 1999, NLEN has established a network of caring staff and volunteers offering job training and job skills certifications that open doors to family-sustaining wages; and help soften the stigma of having a criminal record or of being poor, and provide pathways to jobs and prosperity.

Outcomes of our work by the numbers:

- helped 70% of our workforce graduates retain jobs for the long term
- ensured that fewer than 8% of NLEN clients who served time returned to prison – compared to 45% of returning citizens across Illinois
- connected more than 1,000 individuals to technology annually
- helped more than 1,000 people learn to manage income and increase their wealth

Today, NLEN serves more than 2,000 people annually, helping them to gain new skills, improve their self-worth, secure jobs, and become financially secure. NLEN's mission remains **to improve the earnings potential of people in North Lawndale and surrounding communities through innovative employment initiatives that lead to economic advancement and an improved quality of life.**

The Opportunity

We are seeking a bold, strategic and analytical Chief Development Officer who will serve on the President/CEO's Senior Leadership Team to build upon the momentum we've sustained in our fundraising efforts and propel us forward in helping to garner critical investments that will enable our organization to innovate and deepen our impact at our new campus in 2020! You will serve as the key leader of our Department of Development responsible for mentoring and developing 4 direct reports. In addition, you will help forge new relationships to build NLEN's visibility, impact and financial resources. The CDO will also design and implement a comprehensive plan for developing key external alliances by cultivating, soliciting and stewarding philanthropic support from individuals, corporations and foundations.

Who You Are

- You have Bachelor's Degree along with 8-10 years of progressively successful experience in fundraising and donor cultivation
- You have a proven experience and success in driving revenue outcomes required
- You are a results-oriented high energy leader who will network to provide new support
- You have an indisputable passion for the organization, mission and the members we serve
- You are proactive, assertive and have a hands-on disposition
- You require limited direction and in turn are provided the right amount of autonomy to keep you hedging forward in your role

- What else... you have strong interpersonal skills and ability to adapt quickly to a fast paced, changing environment
- Team-oriented! Yes, that's you. You bring an excitement for contributing to the overarching goals of the Development department and the mission of the organization
- Most importantly, you believe in conducting yourself with the highest degree of integrity and ethical standards. It is your mantra!

Why You Should Apply

- Opportunity to be a part of an organization with demonstrated leadership within the community
- To boast that your work helped shape the future of our clients by helping to increase their livelihoods and quality of life
- To enjoy the competitive benefits we offer to include:
 - ✓ Group health, dental, and vision insurance
 - ✓ Compensation dependent upon experience and qualifications
 - ✓ 401(k) plan
 - ✓ 11 Paid holidays
 - ✓ Professional Development

Salary is negotiable.

To apply, please forward your resumé and cover letter to info@nlen.org.